

# RDVE DIAGNOSTICS

A women-centric brand developing deep-tech integrated diagnostics to help deliver personalised solutions in the field of Fertility, PCOS, Menstrual health and Menopause.

"Transforming Women's Healthcare Through Technology"

### **AOCK Health Ventures Pvt. Ltd**

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## **OUR TEAM**

Dr. Aditya Oswal (MBBS, Co-founder) -Expertise in pharmaceutical manufacturing. Leads product R&D, and regulatory strategy.

Dr. Chaitanya Kalra (MBBS, Co-founder) - Expertise in AI and Health Informatics. Leads operations and development of AI- driven insights.

#### **MENTORS** -

- Dr Bindu Gundaiah MBBS, MS OBGY
- Dr. Falguni Pandya- Associate Professor, IIHMR Bangalore
- Dr. Katya Saksena Public health consultant, MPH from Johns Hopkins
- Mr. Satish Narasimhan Senior Vice President, HealthAsyst
- Mrs. Hemangini Pande Business analyst, MBA from Michigan Ross



### VISION & MISSION



### Vision

To empower every Indian woman with the ability to track, understand, and optimise her health through convenient, at-home solutions.



### Mission

To bridge the silent health gap in women's health with clinically validated, trusted and accessible solutions.



#### Focus

From menarche to menopause through at-home solutions

## PROBLEM STATEMENT

"Women's reproductive health is a silent crisis"



Over 20% of women suffer from PCOS yet 70% remain undiagnosed; 1 in 6 couples face infertility



### **Limited Access**

High barrier to access carespecialist driven, expensive, low awareness and stigmatized.



### **Delayed Care**

Many women normalize symptoms like cycle irregularity, pain, or mood shifts, delaying timely care.



## **OUR SOLUTION**

"Comprehensive testing kit to decode your Cycle's biochemical blueprint."



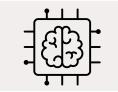
### Non-invasive Diagnostic Kit

Urine-based at home testing for four essential reproductive hormones: FSH, LH, Estrogen & Progesterone



### Lab grade results

Mobile application captures line intensity and provides a numerical value for the hormones



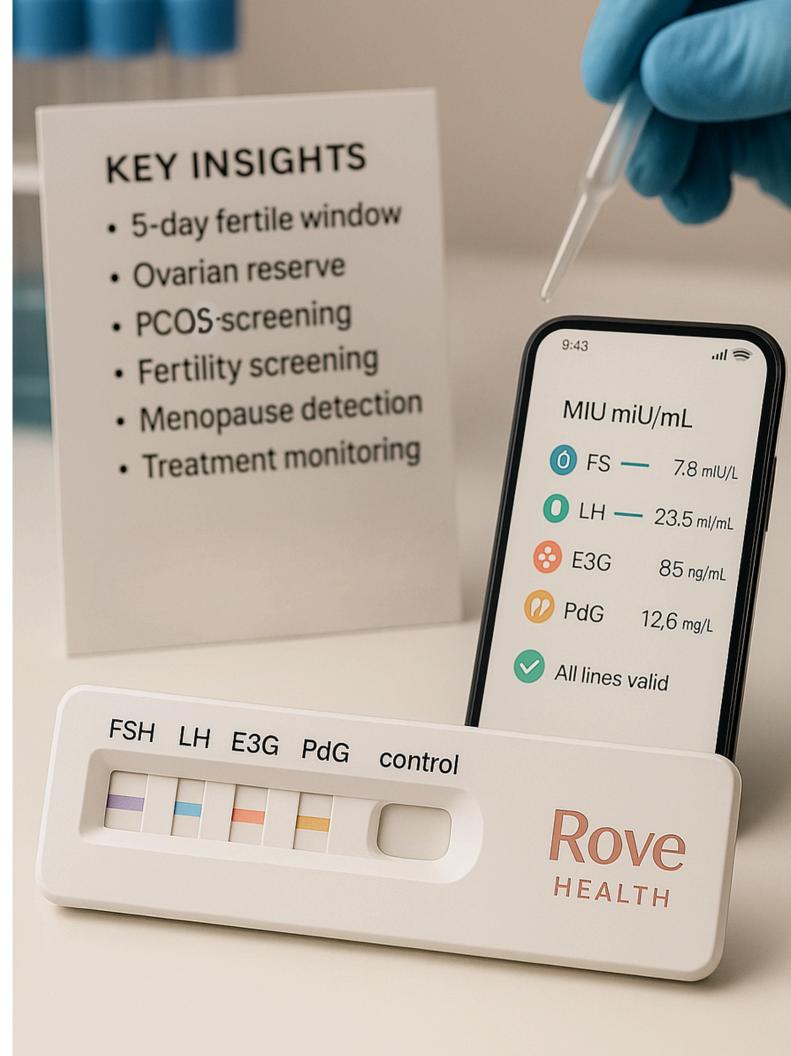
### **AI-Powered Analysis**

Al model, pre-trained by expert doctors helps provide key health insights based on test results and elaborate questionnaires.



### **Comprehensive Health Monitoring**

Fertility tracking, ovarian reserve, PCOS screening, menopause assessment & HRT tracking.



## PUBLIC HEALTH IMPACT



Education and awareness building via app content and community outreach programs to tackle widespread stigma.



Empowering 15 cr women to detect reproductive disorders early and seek care.



### Reducing Healthcare System Burden

Early screening and detection will lower management costs and improve treatment outcomes



### Diagnostics Beyond City Limits

Bringing clinical-grade testing to every home across India along with insights backed by experts.

### SDG GOALS







# MARKET GAP

Category	Current solution	Our solution		
FERTILITY	<ul> <li>Expensive, time-consuming &amp; invasive lab tests</li> <li>Ovulation prediction - Qualitative (Yes/No)- LH detection.</li> </ul>	<ul> <li>Affordable, quick, at-home fertility assessment.</li> <li>Ovulation prediction &amp; confirmation - Quantitative multi-cycle trend analysis of LH and PdG levels.</li> </ul>		
PCOS	<ul> <li>Doctor led PCOS risk evaluation via USG and blood tests - High barrier to seek care.</li> <li>Treatment response evaluation based on subjective symptom resolution.</li> </ul>	<ul> <li>Self-administered, early flagging of PCOS risk by measuring elevated LH:FSH ratio - Low barrier.</li> <li>Objective evaluation of treatment response by continuous mapping of hormone levels.</li> </ul>		
MENOPAUSE	<ul> <li>Qualitative (Yes/No) FSH kit for menopause detection.</li> <li>Regular clinic visits to assess HRT response - time, money and mental stress.</li> </ul>	<ul> <li>Multi-cycle quantitative FSH &amp; Estrogen trend analysis.</li> <li>At-home tracking of HRT response by monitoring Estrogen levels in real-time.</li> </ul>		

# Unique Selling Proposition (USP)



### India's First Multiplex Hormonal

#### Test

The first 4-hormone at-home quantitative diagnostic for women's health



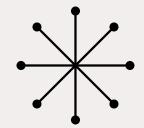
### Doctor-Led Development

Clinically guided product architecture with deep domain expertise



### **Smart Al Integration**

Our Al model, pre-trained by clinical experts provides actionable insights aligned with gynecological standards



### Affordable, Scalable & User-Friendly

Designed for high accessibility, comfort, and daily use compliance

## TECHNOLOGY OVERVIEW



### Lateral Flow Assay (LFA)

Custom-engineered multiplex strip to detect four hormones on a single strip.



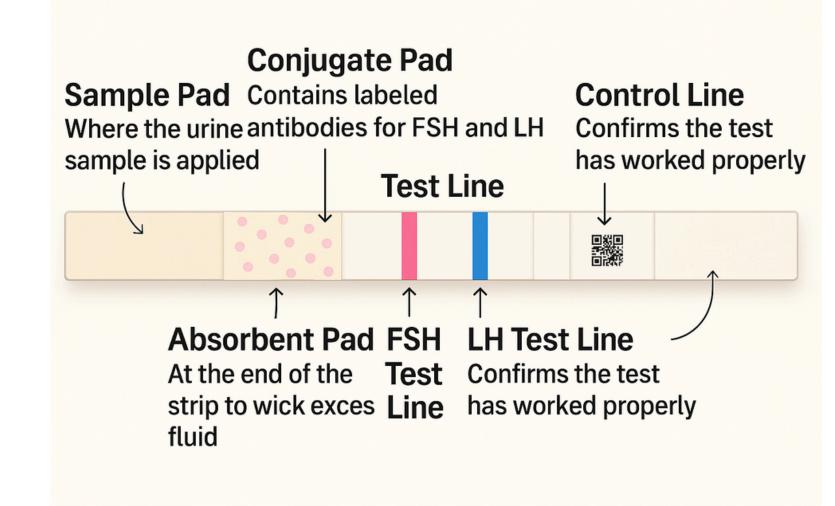
### **Mobile App Interface**

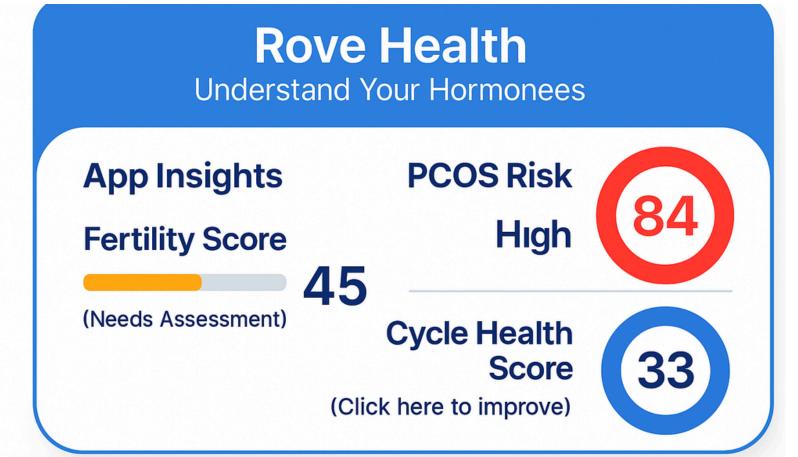
Image capture and standardization, calibration curve converts line intensity to a numerical value for the hormone



### **Rove Algorithm**

Translates hormone levels into clinical insights using pre-trained AI models validated by expert doctors





### **CURRENT STAGE**



Completed literature review, stakeholder analysis and established scientific validity.



Seeking active support for developing prototype of 4 analyte strip along with clinical insights.

## Proof Of Concept



PoC established for FSH & LH kit including tech that can quantify test line signal intensity.

### **TARGET MARKET**

\$8.1 B

**Total Available Market (TAM)** 

45 crore Indian women in the reproductive age group

\$3.9 B

Serviceable Available Market (SAM)

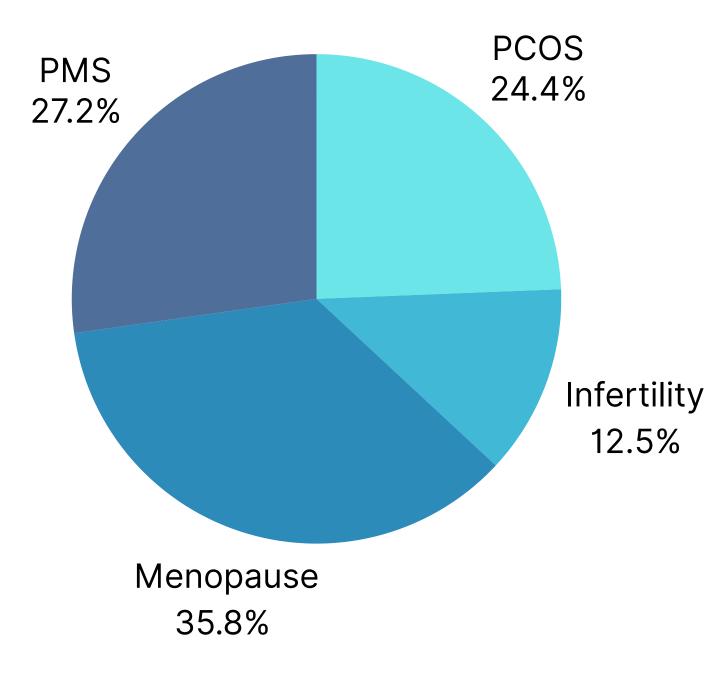
15 crore women suffering from reproductive disorders

#### **B2B Channels**

Collaborate with gynecologists, IVF clinics, wellness centers, and telehealth providers

Ideal customer: Urban and semi-urban Indian women aged 18-50, digitally enabled, proactive about reproductive health

### Disease burden in India ~15 cr women



# TIMELINE & OFFERINGS

Timeline	Segments	Projected Revenue
Year 1	Launch of diagnostic kits. 3 SKUs - PCOS risk panel, Fertility monitoring kit & Menopause tracker	Rs 50 lakh
Year 2	Unified health platform, precision therapy, tele-consultation and diagnostic partnerships	Rs 2-3 cr
Year 3	Extensive marketing, launch diagnostic breakthroughs, integration of wellness experts	Rs 15-20 cr
Year 4	Horizontal expansion, Continuous R&D, Menstrual hygiene segment	Rs 50 cr+
Year 5	Explore commercial licensing and export opportunities	Rs 100 cr+

# COMPETITIVE LANDSCAPE

Parameters / Competitors	ROVE Diagnostics	Piramal - iKnow	Mankind - OvaNews	Hospitals / Clinics
Non-Invasive Diagnostics	✓ Yes (Fertility, PCOS, Menses, Menopause)	✓ Yes (Ovulation-only)	Yes (Ovulation-only)	X No (Blood tests)
Affordability	✓ High (Low-Cost POCT Model)	Moderate	Moderate	<b>X</b> Expensive
Comprehensive Insights	Fertility, PCOS, Cycle Health, Menopause	X (Ovulation only)	X (Ovulation only)	☑ Broader, but less accessible
Competitive Advantage	Tech-enabled comprehensive diagnostics, clinical credibility.	Early brand trust	Mass market presence	Clinical credibility

## COMPANY OVERVIEW

Aspect	Clinical Value	
Unmet need	1 in 6 Indian couples face infertility; 1 in 5 women have PCOS (70 % undiagnosed); >100 M entering menopause—blood tests are costly and episodic.	
Core product	Urine LFA strip + Al reader and insight app to quantitatively measure FSH, LH, Estrogen & Progesterone	
Key use-cases	6-day fertile window, Ovarian reserve, Fertility assessment, PCOS screening; Cycle tracking; Menopause detection	
Clinical payoff	Earlier detection, therapy titration from home, fewer scans/venipunctures.	
Distribution path	Government screening programs for fertility & PCOS, OB-GYN/IVF clinics,DTC e-commerce,	

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